

MANAGEMENT STUDIES

Management Studies at Goldsmiths: Some future career paths

Programmes in the Institute of Management Studies at Goldsmiths aim to help you develop the knowledge, skills and abilities that modern day leaders and entrepreneurs need in order to thrive in their chosen career path.

What do Management Studies graduates do?¹

Some of the careers for Business and Management graduates of 2013-14 from across the UK were:¹

- Assistant Manager
- Marketing Assistant
- Business Manager
- Business Adviser
- Business Solutions Specialist
- Recruitment Consultant
- Property Manager
- Trainee Supply Chain Analyst
- Operations Manager
- Credit Risk Analyst

Some employers included¹:

- Enterprise Rent-A-Car
- Elemis (beauty company)
- Havas EHS (marketing consultancy)

- Dyson
- Tradewinds Engineering
- Quicksmart IT
- University of Sydney
- Siteminder Distribution Ltd
- John Lewis
- Smiley Munroe (conveyor belt manufacturer)

¹Source: *Destinations of Leavers from Higher Education*
This data is collected six months after graduation and shows where graduates start their careers.

“On the Management and Entrepreneurship degree, we take an idea that starts in the lecture theatre or in a discussion and turn it into a new project, a new business or even a new industry that has the power to change the world around you. With this mindset, entrepreneurship becomes something living and almost breathable, a lifestyle. Because when you start to love your studies, hard work isn’t work anymore - it’s just a way of living.”

Sondre, BSc Management & Entrepreneurship

What skills will I gain?

By undertaking your studies you can expect to develop transferable skills in critical thinking, reflection, time management, leadership, written and verbal communications and numeracy. You will also be able to carry out independent research and write up projects both individually and in a team environment.

What kinds of graduate employers might be interested in me?

A management studies degree prepares you for a career in business, which may stretch across any sector or industry. Your career options are therefore varied. Decide on the area you want to work in and try to get relevant work experience.

Accountancy, banking and finance

Graduate recruiters in this sector require candidates with analytical skills, a real interest in finance, the capacity to work with figures and statistics, attention to detail and accuracy and numeracy skills.

Recruitment and human resources (HR)

Recruitment and HR are functions that exist in the majority of companies in most sectors across the UK. You could work either in-house recruiting staff into an organisation or for a recruitment agency who hires employees on behalf of organisations.

Business consulting and management

This sector, also known as the professional services industry, is all about improving the performance of businesses. Consultants advise organisations and help them solve problems and enhance their capabilities. Business managers specialise in areas such as human resources (HR) and IT, and support firms both from within the company and as external services suppliers.

Transport and logistics

Management skills are vital in this sector, including problem-solving and use of initiative, as well as the ability to plan and work to tight deadlines.

Retail and sales

Between 2013 and 2020 the retail sector workforce is projected to grow by 54,800. The majority of growth (41,700) is expected to be in managerial positions². Demands for higher skilled managers are due to technology, customer trends and more sophisticated supply-chain management.

IT and information services

This sector has a wide range of opportunities in functions such as finance, marketing, accounts, human resources and management, which could be of interest to management graduates.

²People 1st, Retail Sector Labour Market Review, September 2013

Where can I find further information?

On the Prospects website, the 'What can I do with my degree?' section is a useful starting point. Here you can access detailed information about careers relating to management.

www.prospects.ac.uk/options_with_your_subject.htm.

Accountancy, banking and finance

Directions (Financial Skills Partnership) -

www.directions.org.uk/careers

Chartered Institute of Management

Accountants - www.cimaglobal.com

Recruitment and HR

Chartered Institute of Personnel

and Development - www.cipd.co.uk/

cipd-hr-profession/hr-careers/default.aspx

Business consulting and management

Institute of Consulting - www.iconsulting.org.uk

Chartered Management Institute - www.managers.org.uk

Transport and logistics

Careers that Move (passenger transport and travel) - www.careerthatmove.co.uk

Skills for Logistics - www.skillsforlogistics.org

Retail and sales

People 1st (skills for retail industry) -

www.people1st.co.uk

Institute of Sales & Marketing

Management - www.ismm.co.uk

InRetail (recruitment site for retail and

hospitality) - www.inretail.co.uk

IT and information services

Tech Partnership (digital skills) -

www.thetechpartnership.com

Goldsmiths Careers Service

The Careers Service has a full programme of events - you can find out more at www.gold.ac.uk/careers From the moment you arrive at Goldsmiths you can use us to help you plan your future - pop in and book an appointment with a careers consultant.

<http://learn.gold.ac.uk> (search 'Goldsmiths Careers Service')

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